



GACL NALCO Alkalies & Chemicals Pvt. Ltd.

Corporate and Reg. Office: GACL Corporate Building,
P.O. Ranoli -391346, Dist. Vadodara, Gujarat

EXPRESSION OF INTEREST – INDIAN COAL PROCUREMENT

Part – A (Details about EOI)

Introduction	
About Us	To briefly introduce our company GACL-NALCO Alkalies & Chemicals Pvt. Ltd. (GNAL) is a joint venture company established by Gujarat Alkalies & Chemicals Limited (GACL), a company promoted by Government of Gujarat and National Aluminium Company Limited (NALCO), Government of India undertaking. GNAL is a green field project of caustic soda plant and, to meet its power and steam requirements, captive co-generation coal-based power plant at Dahej, Gujarat is commissioned.

EOI Requirement	
Particulars	To broaden the supplier base, Expression of Interest (EOI) are invited from eligible coal producers / coal suppliers, who are interested in entering into agreement with GNAL for supply of Indian coal. Technical Specifications of the Non-Coking Steam Coal of 3700 to 4900 GAR desired by GNAL on FOR destination GNAL Dahej Plant is mentioned below
EOI Reference Number	GNAL/Dahej/Coal/EOI/May 23
Technical Evaluation	Yes

Eligibility	
Sr No	Requirements
1)	A Supplier blacklisted by any Government Organization will stand disqualified. Action such as termination/foreclosure of contract on account of non-performance of contractual obligations should not have been taken against Supplier. The Supplier should not have been proved guilty conclusively in the ongoing inquiry/investigation by Directorate of Revenue Intelligence (DRI), Government of India (GOI) or any other GOI investigation agency in the matter of alleged fraud of over-invoicing of coal.
2)	The Supplier complying with the following requirements:
i	Supplier may have to submit the PO copies to evidence their experience of minimum 25000 MT per year of Coal in the last three financial years of Indian coal.
ii	Details of orders executed, with quantity and value, together with name and address of their customers with email/ Telephone No. are to be attached.
iii	Suppliers shall submit experience certificates from their customers for their satisfactory performance in support of their offers
iv	Supplier may have to submit details if they have their own/rented/leased stockyard and should submit their proof.

3)	Quantity: Suppliers should have capacity to offer 50%-100% of the total Quantity as indicated above. Supplier have to accept the delivery schedule as per the requirements of GNAL.
4)	Supplier should have experience of Truck/Rake loading/unloading and surface transportation in India.
5)	The Supplier must demonstrate sound financial status as defined in this Clause to the satisfaction of GNAL. Documentary proof including copies of audited annual accounts for the last three financial years (i.e. F.Y. 2020-21 to 2022-23), of the Supplier shall be attached. The Documentary proof shall include without limitation:
i	Audited Financial Accounts
ii	List of Banks (RBI scheduled banks only) from which references can be obtained with the contact details i.e. Address, Telephone Nos and email. Listing of Bankers shall be deemed an authorization by the Supplier for GNAL to request such references and for the bankers to release them to GNAL.
iii	The Supplier, shall have to meet the threshold criteria that the annual accounts of the Supplier for each of the last three financial years (i.e. F.Y. 2020-21 to 2022-23) shall reflect positive Net Profit and Net Worth and average annual turnover of minimum Rs. 50 crores as reflected in the Balance Sheets of the Supplier in last 3 financial years.
6)	The Supplier notwithstanding anything stated above, GNAL reserves the right to assess the credibility, capability and capacity of the suppliers for performance, such an assessment being in the overall interest of GNAL.
7)	GNAL also reserves the right to seek such additional information as it may deem fit to satisfy itself of the eligibility of the supplier.
8)	The interested suppliers shall furnish all such additional information and other documents to GNAL as may be required from time to time by GNAL. Any failure to do so shall lead to non-consideration of the supplier by GNAL.
9)	GNAL reserves the right to accept or reject the EOI submitted by supplier without giving any reason thereof.

Technical Specifications Required by GNAL				
Quality Parameters	Supply by road of G9 (GCV greater than 4600 but less than 4900) quality Indian coal	Supply by road of G10 (GCV greater than 4300 but less than 4600) quality Indian coal	Supply by road of G11 (greater than 4000 and less than 4300) to be blended with Imported coal at site	Supply by road of G12 (greater than 3700 and less than 4000) to be blended with Imported coal at site
Total Moisture (ARB)			15.31	
Inherent Moisture (ADB)			7.17	
VM %(ADB)			25.67	
Ash %(ADB)			28.25	
Fix Carbon %(ADB)			38.91	
Sulphur %(ADB)			Less than 0.6	
GCV (ARB)			4141	
Size + 50 mm			Nil	
Size -50+1 mm			90	
Size -1 mm			10	
HGI			50% to 65%	
Ash Fusion Temp C			>1150	

Price Adjustment	
Price Adjustment / Penalty / on quality deviations	Applicable

Tentative Requirement				
Quality Parameters	Supply by road of G9 (GCV greater than 4600 but less than 4900) quality Indian coal	Supply by road of G10 (GCV greater than 4300 but less than 4600) quality Indian coal	Supply by road of G11 (greater than 4000 and less than 4300) to be blended with Imported coal at site	Supply by road of G12 (greater than 3700 and less than 4000) to be blended with Imported coal at site
Qty in MT	12000 MT / Month	9000 MT / Month	9000 MT / Month	6000 MT / Month

Note: GNAL may decide grade and qty based on economy and availability

Stage Subsequent to EOI	
Pre- Bid Meeting: The Entities short listed based on the above evaluation will be called for Pre- Bid meeting. The Pre-bid meeting will be held in Vadodara. The travel and other expenses for the pre-bid meeting shall be to the bidder's account. GNAL will not bear any expense what so ever in connection to the Pre- Bid meeting. In the event the shortlisted supplier is absent for the pre bid meeting, the supplier will not be entertained/ entitled for any of the queries on RFQ. In the Pre-Bid meeting the Terms and condition of the RFQ shall be informed.	

Critical EOI Dates	
EOI Publish Date	26 th May, 2023
EOI Closing date for submission	15 th June, 2023
Tentative Pre bid meeting	Shall be informed later

Communication	
Sr No	Particulars
1	The bidder shall contact Shri Samit Panchal (contact no 8780713735) / email id samit.panchal@gnal.co.in in case of any query or clarification required with regard to EOI

EOI Inviting Authority	
Date: 26/05/2023	sd/-
No GNAL/Dahej/Coal/EOI/May 23	Associate General Manager - MM



Part – B (To be filled and submitted by supplier with EOI and Supporting documents)

Document Submission		
The interested supplier will be required to submit two hard (2) copies and one electronic copy of the following documents to justify its qualification.		
Sr No	Pre-qualification Requirement Criteria	Documents to be submitted
1)	Quality Parameters	Commitment by the supplier that the supplier will supply the coal meeting coal specification as per Item 3 and declaration to the effect that Coal shall be from single mining company. The certificate of analysis by independent inspection agency latest five (5) shipments loaded from the particular mine under consideration for purpose of EOI
2)	Traders / Miners	Proof of Association with the Miners and proof of ownership for the Miner
3)	A Supplier blacklisted by any Government Organization will stand disqualified. Action such as termination/foreclosure of contract on account of non-performance of contractual obligations should not have been taken against Supplier. The Supplier should not have been proved guilty conclusively in the ongoing inquiry/investigation by Directorate of Revenue Intelligence (DRI), Government of India (GOI) or any other GOI investigation agency in the matter of alleged fraud of over-invoicing of coal.	Undertaking that supplier is not blacklisted by any government Organization and action such as termination/foreclosure of contract on account of non-performance of contractual obligations is not taken against Supplier.
4)	Supplier may have to submit the PO copies to evidence their experience of minimum 25000 MT per year of Coal in the last three financial years of Indian coal.	PO Copies
5)	Details of orders executed, with quantity and value, together with name and address of their customers with email/ Telephone No. are to be attached.	PO Copies and contact details
6)	Suppliers shall submit experience certificates from their customers for their satisfactory performance in support of their offers	Experience Certificates for satisfactory performance from your customers
7)	Logistics Capability	Undertaking on logistic capability
8)	The Supplier, shall have to meet the threshold criteria that the annual accounts of the Supplier for each of the last three	Audited Financial accounts (Balance sheet / Profit and Loss)

	financial years (i.e. F.Y. 2020-21 to 2022-23) shall reflect positive Net Profit and Net Worth and average annual turnover of minimum Rs. 50 crores as reflected in the Balance Sheets of the Supplier in last 3 financial years	
9)	List of Banks (RBI scheduled banks only) from which references can be obtained with the contact details i.e. Address, Telephone Nos and email. Listing of Bankers shall be deemed an authorization by the Supplier for GNAL to request such references and for the bankers to release them to GNAL.	Banks References and contact details
10)		
11)	Questionnaire submitted	Duly filled Questionnaire

Technical Specifications offered by supplier

Quality Parameters	Supply by road of G9 (GCV greater than 4600 but less than 4900) quality Indian coal	Supply by road of G10 (GCV greater than 4300 but less than 4600) quality Indian coal	Supply by road of G11 (greater than 4000 and less than 4300) to be blended with Imported coal at site	Supply by road of G12 (greater than 3700 and less than 4000) to be blended with Imported coal at site
	Please specify parameters offered with rejection values	Please specify parameters offered with rejection values	Please specify parameters offered with rejection values	Please specify parameters offered with rejection values
Total Moisture (ARB)				
Inherent Moisture (ADB)				
VM %(ADB)				
Ash %(ADB)				
Fix Carbon %(ADB)				
Sulphur %(ADB)				
GCV (ARB)				
Size + 50 mm				
Size -50+1 mm				
Size -1 mm				
HGI				
Ash Fusion Temp C				

Questionnaire with EOI

The interested supplier fill and submit below Questionary		
1)	Name of Interested Supplier	
2)	The quantity the bidder is able to commit in the EOI	
3)	Address and contact details	
4)	Authorized representative who will submit the EOI and communicate	
5)	Contact Details of Authorized representative	

6)	Email address of Authorized representative	
7)	Alternative contact phone number	
8)	Alternative contact email address	
9)	From which location the interested supplier shall be sourcing coal in response to EOI? Specify location.	
10)	Testing Methodology by supplier	
11)	Annaly Supply Capacity of Supplier In MT	
12)	Supplier Client List	
13)	Can the interest Supplier offer on for GNAL Plant Dahej Basis? (yes/ no)	
14)	Vehicle to be used for transportation coal with capacity as RTO norms.	
15)	Seal and Sign	

Note: GNAL shall reserve the right to assess the capabilities and capacity of the bidder to perform the contract. GNAL shall also reserve the right to accept or reject any EOI or any Supplier without assigning any reason whatsoever. GNAL reserves the right to cancel and/or modify the process without assigning any reason and without any liability. GNAL reserves the right to accept or reject any or all bids or cancel/ withdraw the enquiry without assigning any reason whatsoever. In such an event, no claim shall be made arising out of such action.
